

Time	Session
02:00 - 02:10 PM	<b>WELCOME NOTE - Anuj Singhal, Managing Director, Techplus Media Group</b>
02:10 - 02:25 PM	<b>OPENING KEYNOTE:</b> <b>Scale-up &amp; Grow: Building an AppNirbhar Bharat</b> <ul style="list-style-type: none"> <li>★ SaaS solutions landscape in India</li> <li>★ Installing a Made in India App ecosystem</li> <li>★ Growth strategies for SaaS players</li> <li>★ Building global and local synergies</li> <li>★ Enabling innovations in post-pandemic era</li> </ul> <b>• AMIT MOOKIM, President, TiE Mumbai</b>
02:25 - 02:40 PM	<b>INDUSTRY KEYNOTE:</b> <b>Innovation &amp; Start-up Trends in India and Strategies for Enterprises</b> <ul style="list-style-type: none"> <li>★ Lorem ipsum dolor sit amet, consectetur adipiscing elit.</li> <li>★ Integer vulputate tellus vel purus molestie fermentum.</li> <li>★ Vestibulum tincidunt lacus in leo pretium</li> <li>★ Aenean eget diam ac turpis pellentesque</li> </ul> <b>• SANJEEV MALHOTRA, CEO, Nascomm CoE for AI &amp; IoT</b>
02:40 - 02:55 PM	<b>INDUSTRY KEYNOTE:</b> <b>Digital Ecosystems Mandate New Business Models</b> <ul style="list-style-type: none"> <li>★ Changing consumer demands</li> <li>★ Embracing the new world in post-Covid era</li> <li>★ Technology adoption trends</li> <li>★ Building a solutions ecosystem</li> </ul> <b>• LATA SINGH, Executive Director, Partner Ecosystem, IBM India</b>
02:55 - 03:10 PM	<b>KEYNOTE:</b> <b>Maximizing Value of Your Data</b> <ul style="list-style-type: none"> <li>★ Challenges in leveraging cloud capabilities/potential</li> <li>★ Focus, creativity and cohesion to bridge the cloud gap</li> <li>★ Managing data the right way</li> <li>★ The rise of data cloud</li> <li>★ Benefits of data cloud</li> </ul> <b>• VIMAL VENKATRAM, Country Manager, Snowflake India</b>
03:10 - 04:10 PM	<b>PANEL DISCUSSION:</b> <b>Aligning Tech and Business Priorities</b> <ul style="list-style-type: none"> <li>★ Business priorities for the Future of Work</li> <li>★ Software/SaaS Priorities for CXOs in 2021 and beyond</li> <li>★ Leveraging on SaaS-power for revenues growth</li> <li>★ What future holds for SaaS Solutions?</li> <li>★ Role of ISVs in driving customer growth</li> </ul> <b>Panelists:</b> <ul style="list-style-type: none"> <li>• <b>RAMKUMAR MOHAN, CIO, Air Works India</b></li> <li>• <b>SANJIV KUMAR JAIN, Group CIO, Krishna Maruti Group</b></li> <li>• <b>SRINIVASRAO MUPPANENI, Group CIO, Telangana State Cooperative Banks</b></li> <li>• <b>MUDIT AGARWAL, Vice President-IT, Uflex</b></li> <li>• <b>YOGESH DADKE, IT Leader-Global Control &amp; Compliance, Adient Technologies</b></li> </ul> <b>Moderator:</b> <ul style="list-style-type: none"> <li>• <b>KUSHAL VARSHNEY, CTO, Virescent Infrastructure</b></li> </ul>
04:10 - 04:25 PM	<b>FIRESIDE CHAT</b> <b>Software Partners are Integral to Citrix's Success</b> <ul style="list-style-type: none"> <li>★ Lorem ipsum dolor sit amet, consectetur adipiscing elit.</li> <li>★ Integer vulputate tellus vel purus molestie fermentum.</li> <li>★ Vestibulum tincidunt lacus in leo pretium,</li> <li>★ Aenean eget diam ac turpis pellentesque</li> </ul> <b>• RAVINDRA KELKAR, Area Vice President, Application Delivery and Security</b> Citrix Systems Asia Pacific, Japan, and China
04:24 - 04:45 PM	<b>FIRESIDE CHAT</b> <b>Fund-Raising for Entrepreneurs</b> <ul style="list-style-type: none"> <li>★ Emerging business models with Future of Work</li> <li>★ Building traction in Tech entrepreneurship</li> <li>★ Fund-raising strategy for tech entrepreneurs</li> <li>★ Critical elements of the business plan</li> <li>★ Tips to navigate the turbulent times</li> </ul> <b>• VINOD KENI, Co-Founder &amp; Managing Partner, Peachtree Management Advisors and Artha Venture Fund</b>
04:45 - 05:45 PM	<b>HPE VIDEO</b>
04:45 - 05:45 PM	<b>PANEL DISCUSSION</b> <b>Scaling a Tech Startup in India</b> <ul style="list-style-type: none"> <li>★ Understanding challenges and opportunities from start to scale</li> <li>★ Scaling the Tech start-up to funding-ready stage</li> <li>★ Growth hacks and secrets of scaling up</li> <li>★ Branding and marketing strategy for Tech start-ups</li> <li>★ The right mix of growth strategy for Tech start-ups</li> </ul> <b>Panelists:</b> <ul style="list-style-type: none"> <li>• <b>VISHNU R DUSAD, MD, Nucleus Software</b></li> <li>• <b>SUMAN REDDY, Managing Director, Pega Systems India</b></li> <li>• <b>MANAV GARG, CEO &amp; Co-founder, Eka Software Solutions</b></li> <li>• <b>PUNEET TANDON, Co-Founder &amp; Director- Artivatic.ai</b></li> </ul> <b>Moderator:</b> <ul style="list-style-type: none"> <li>• <b>V SRINIVASA RAO (VSR), Chairman &amp; MD, BT&amp;BT</b></li> </ul>
05:45 - 06:10 PM	<b>FIRESIDE CHAT:</b> <b>Anatomy of a Pitch</b> <ul style="list-style-type: none"> <li>★ How to pick the right investor?</li> <li>★ Pre-requisites of a start-up pitch</li> <li>★ Fund-raising strategies you need to know</li> <li>★ What investors look for in a start-up pitch?</li> <li>★ Things to avoid in a pitch</li> <li>★ Tips to secure high funding</li> </ul> <b>• PAULA MARIWALA, Executive Director, Seedfund Investment Advisory and Founder &amp; Co-President, Stanford Angels and Entrepreneurs India</b>
06:00 - 06:20 PM	<b>ISV AND PARTNER LEADERSHIP AWARDS - Recognizing Tech Disruptors</b>
06:20 PM onwards	<b>CLOSING AND VOTE OF THANKS</b>